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DS&E NEWS RELEASE

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TECHNICAL DEMAND STALLS

The current decline in several high tech industries continues to affect overall technical demand, as some employers consolidate and restructure staffing, postpone nonessential hiring, and even lay off technical professionals.

This economic reality is reflected once again this month in the HIGH TECHNOLOGY RECRUITMENT INDEX, DS&E's barometer of technical demand, which stands at 104 for September, down four points from August's 108.

The single-month figure for October is just 100, the base year norm. Single-month data have been fluctuating at or slightly above this moderate level since May.

(MORE)

The HTRI is based on the volume of recruitment advertising directed to degreed engineers and scientists in key U.S. newspapers and technical journals each month. Deutsch, Shea and Evans, which has maintained the Index since 1960, is the human resources consulting and advertising subsidiary of Foote, Cone & Belding Communications, Inc.

HIGH TECHNOLOGY RECRUITMENT INDEX

(1961=100; Seasonally Adjusted)

Month	Single-Month Figure	High Technology Recruitment Index*
September, 1984	131	130
October	131	128
November	121	123
December	120	125
January, 1985	135	126
February	123	127
March	122	122
April	121	118
May	109	112
June	105	108
July	110	105
August	100	108
September	113	104
October	100	--

*Based on a 3-month running average

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